

Sony Corporation Contracts & Licensing Division Legal & Intellectual Property Group
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November 29, 1993

Mr. van den Beld
Secretary General
European Computer
Manufacturers Association
114 Rue du Rhone
Geneva
Switzerland

Dear Mr. van den Beld:

In response to an inquiry from ECMA, we are providing you with this revised statement to replace our letter to you dated as of April 16, 1993.

If ECMA adopts a standard on the 3.81mm wide magnetic tape cartridge system for information interchange-helical scan recording - DDS-2 format, Sony Corporation is willing to grant non-exclusive, non-transferable licenses on fair, reasonable and non-discriminatory terms and conditions under any of its patent rights, under which it has the free right to grant licenses and to the extent necessary to comply with this standard, for use in this cartridge systems that fully comply with this standard, to any third party which has submitted or will submit an equivalent undertaking with respect to this standard.

We hope the foregoing meets with your approval and look forward to further progress of this important standardization at ECMA.

Sincerely yours,



Yoshihide Nakamura
General Manager
Contracts & Licensing Division
Legal & Intellectual Property Group