

# Matsushita Electric Industrial Co., Ltd.

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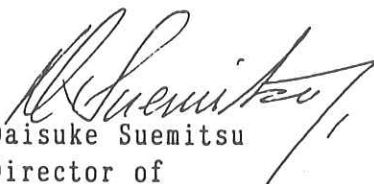
April 26, 1993

Mr. J. van den Beld  
Secretary General  
European Computer Manufacturers Association  
114 Rue de Rhone  
CH-1204 Geneva  
Switzerland

Dear Mr. van den Beld,

It is with pleasure that Matsushita Electric Industrial Co., Ltd. confirms its intent to fully comply with the ECMA Code of Conduct in Patent Matters, as stipulated in the ECMA Memento, with respect to the proposed Project for development of a 230MB Capacity 90mm Optical Disk Cartridge ECMA Standard. Matsushita Electric Industrial Co., Ltd. is prepared to grant licences for patents which it owns and which may be required to implement the subject Proposed Standard on a reasonable, non-discriminatory basis.

Sincerely yours,

  
Daisuke Suemitsu  
Director of  
Disc Systems Division