

# Matsushita Electric Industrial Co., Ltd.

1006 Kadoma, Kadoma-shi, Osaka 571 Japan  
Phone: 06-908-1121 Fax: 06-906-1761

KAZUHIKO SUGIYAMA  
Executive Vice President

Mr. J. van den Beld  
Secretary General ECMA  
ECMA Headquarters  
114 Rue du Rhone  
CH-1204 GENEVA  
Switzerland

Dear Mr. van den Beld,

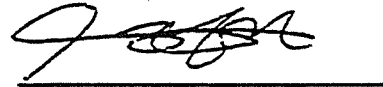
This letter is to inform you that, in the event that ECMA adopts an ECMA Standard for 80mm DVD-Read-only Disk, Matsushita Electric Industrial Co., Ltd. will grant, on a non-discriminatory basis, to any party requesting it, licenses on commercially reasonable terms and conditions, for its patents deemed to be necessary for the implementation of the ECMA Standard.

This declaration remains valid only as long as the corresponding ECMA Standard remains valid.

We trust that this declaration complies with the ECMA Code of Conduct in Patent Matters related to standardized systems.

Yours faithfully,

Signature:



Name in block letters: Kazuhiko Sugiyama

Title:

Executive Vice President

Date:

December 3, 1997