

Matsushita Electric Industrial Co.,Ltd.

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KAZUHIKO SUGIYAMA
Executive Vice President

Mr. J. van den Beld
Secretary General ECMA
ECMA Headquarters
114 Rue du Rhone
CH-1204 GENEVA
Switzerland

Dear Mr. van den Beld,

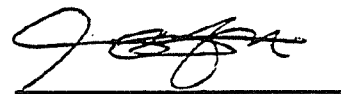
This letter is to inform you that, in the event that ECMA adopts ECMA Standards for 120mm DVD Rewritable Disk(DVD-RAM) and Case for 120mm DVD-RAM disks, Matsushita Electric Industrial Co., Ltd. will grant, on a non-discriminatory basis, to any party requesting it, licenses on commercially reasonable terms and conditions, for its patents deemed to be necessary for the implementation of the ECMA Standard.

This declaration remains valid only as long as the corresponding ECMA Standard remains valid.

We trust that this declaration complies with the ECMA Code of Conduct in Patent Matters related to standardized systems.

Yours faithfully,

Signature:



Name in block letters: Kazuhiko Sugiyama

Title:

Executive Vice President

Date:

December 3, 1997